

# INTERIM FINANCIAL STATEMENTS FOR THE QUARTER ENDED 30 SEPTEMBER 2018

PIRAMAL GLASS CEYLON PLC
Company Registration No: PQ 190
No: 148 Maligawa Road
Borupana
Ratmalana

#### STATEMENT OF TOTAL COMPREHENSIVE INCOME



(all amounts in Sri Lanka Rupees thousands)

|   | Quarter Ended |             | Six months ended |             |
|---|---------------|-------------|------------------|-------------|
|   | 30 Sep 2018   | 30 Sep 2017 | 30 Sep 2018      | 30 Sep 2017 |
|   |               |             |                  |             |
| Revenue   | 1,877,514     | 1,679,336   | 3,526,293        | 3,082,452   |
| Cost of Sales   | (1,681,871)   | (1,334,784) | (3,044,623)      | (2,386,708) |
| Gross Profit  | 195,643       | 344,552     | 481,670          | 695,744     |
| Other Operating Income                                      | 38,624        | 7,608       | 63,066           | 15,199      |
| Selling and Distribution Expenses                           | (91,830)      | (46,733)    | (136,040)        | (82,725)    |
| Administrative Expenses                                     | (73,565)      | (102,192)   | (171,385)        | (210,092)   |
| Operating Profit  | 68,872        | 203,235     | 237,311          | 418,126     |
| Finance Costs   | (86,847)      | (81,956)    | (169,256)        | (158,281)   |
| Finance Income  | 182           | 121         | 350              | 334         |
| Profit before Tax   | (17,793)      | 121,400     | 68,405           | 260,179     |
| Income Tax Reversal/(Expense)                               | 9,333         | (72,040)    | (29,922)         | (105,811)   |
| Profit for the Period                                       | (8,460)       | 49,360      | 38,483           | 154,368     |
| Other Comprehensive Income                                  |               |             |                  |             |
| Gain/(Loss) on Available for Sale Financial Assets          | 1,298         | (361)       | 967              | 180         |
| Other Comprehensive Income/(Loss) for the Period Net of Tax | 1,298         | (361)       | 967              | 180         |
| Total Comprehensive Income for the Period Net of Tax        | (7,162)       | 48,999      | 39,450           | 154,548     |
| Earnings Per Share - Basic/Diluted                          | (0.01)        | 0.05        | 0.04             | 0.16        |

<sup>\*</sup> The Above figures are subject to audit \* All figures in brackets indicate deductions



### STATEMENT OF FINANCIAL POSITION

(all amounts in Sri Lanka Rupees thousands)

|  | As at<br>30 Sep 2018 | As at<br>31 March 2018 | As at<br>30 Sep 2017 |
|--|----------------------|------------------------|----------------------|
| ASSETS   |                      |                        |                      |
| Non-Current Assets   |                      |                        |                      |
| Property, Plant and Equipment  | 5,876,563            | 6,020,761              | 6,083,362            |
| Prepaid Lease Rent   | 22,285               | 22,831                 | 23,080               |
| Available for Sale Investments   | 3,786                | 4,752                  | 4,831                |
| Other Receivables  | 1,225                | 2,092                  | 1,729                |
|  | 5,903,859            | 6,050,435              | 6,113,002            |
| Current Assets   |                      |                        |                      |
| Inventories  | 1,752,656            | 1,686,377              | 1,739,694            |
| Trade and Other Receivables  | 1,608,276            | 1,513,406              | 1,268,283            |
| Prepayments  | 14,656               | 7,335                  | 13,725               |
| Income Tax Receivable  | 77,793               | 69,087                 | 47,417               |
| Cash and Short Term Deposits   | 148,192              | 121,954                | 54,892               |
| The state of the s | 3,601,573            | 3,398,158              | 3,124,011            |
| Total Assets   | 9,505,432            | 9,448,594              | 9,237,013            |
| EQUITY AND LIABILITIES   |                      |                        |                      |
| Capital and Reserves   |                      |                        |                      |
| Stated Capital   | 1,526,407            | 1,526,407              | 1,526,407            |
| Reserves   | 104,058              | 105,024                | 129,648              |
| Retained Earnings  | 2,500,308            | 2,632,840              | 2,462,695            |
| Total Equity   | 4,130,773            | 4,264,271              | 4,118,750            |
| Non-Current Liabilities  |                      |                        |                      |
| Interest Bearing Loans and Borrowings  | 2,009,667            | 1,990,750              | 2,304,750            |
| Deferred Tax Liabilities   | 524,981              | 495,059                | 382,741              |
| Employee Benefit Liability   | 182,492              | 175,563                | 148,506              |
|  | 2,717,140            | 2,661,372              | 2,835,997            |
| Current Liabilities  |                      |                        |                      |
| Trade and Other Payables   | 988,084              | 835,795                | 1,032,123            |
| Dividends Payable  | 39,882               | 49,221                 | 50,548               |
| Interest Bearing Loans and Borrowings  | 1,629,553            | 1,637,935              | 1,199,595            |
| •  | 2,657,519            | 2,522,951              | 2,282,266            |
| Total Equity and Liabilities   | 9,505,432            | 9,448,594              | 9,237,013            |
| Net Assets per Share   | 4.35                 | 4.49                   | 4.34                 |

<sup>\* 30</sup> September figures are subject to audit \* 31 March 2018 - Audited figures

Ms.N/loni Boteju Financial Controller

Mr.Sanjay Tiwari CEO/Executive Director

October 23, 2018

Dr.C.T.S.B.Perera Director

# STATEMENT OF CHANGES IN EQUITY



(all amounts in Sri Lanka Rupees thousands)

|                            | Stated<br>Capital | Revaluation<br>Reserve | Retained<br>Earnings | Available for<br>Sale Reserve | Total     |
|----------------------------|-------------------|------------------------|----------------------|-------------------------------|-----------|
| As at 01 April 2017        | 1,526,407         | 125,618                | 2,555,349            | 3,850                         | 4,211,224 |
| Profit for the Period      | -                 | -                      | 154,368              | -                             | 154,368   |
| Other Comprehensive Income |                   |                        | -                    | 180                           | 180       |
| Total Comprehensive Income | =                 | -                      | 154,368              | 180                           | 154,548   |
| Dividends Paid             | Ξ.                | *                      | (247,022)            |                               | (247,022) |
| As at 30 September 2017    | 1,526,407         | 125,618                | 2,462,695            | 4,030                         | 4,118,750 |
| Profit for the Period      | -                 | _                      | 189,513              |                               | 189,513   |
| Deferred Tax Effect        | 27                | (24,545)               | 2                    |                               | (24,545)  |
| Other Comprehensive Income |                   |                        | (19,368)             | (79)                          | (19,447)  |
| Total Comprehensive Income | -                 | (24,545)               | 170,145              | (79)                          | 145,521   |
| As at 31 March 2018        | 1,526,407         | 101,073                | 2,632,840            | 3,951                         | 4,264,271 |
| Profit for the Period      | -                 | -                      | 38,483               | -                             | 38,483    |
| Other Comprehensive Income | -                 |                        |                      | (966)                         | (966)     |
| Total Comprehensive Income | -                 | -                      | 38,483               | (966)                         | 37,517    |
| Dividends Paid             |                   |                        | (171,015)            |                               | (171,015) |
| As at 30 September 2018    | 1,526,407         | 101,073                | 2,500,308            | 2,985                         | 4,130,773 |

<sup>\* 30</sup> September figures are subject to audit \* 01 April 2017 & 31 March 2018- Audited figures.

# STATEMENT OF CASH FLOWS



(all amounts in Sri Lanka Rupees thousands)

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|------|----|---------|-------|-------|
| 31 X |    |         | 0-011 | mear. |

|   | 30 Sep 2018<br>Rs.        | 30 Sep 2017<br>Rs. |
|---|---------------------------|--------------------|
| Cash Flow from Operating Activities   |                           |                    |
| Net Profit before Tax   | 68,405                    | 260,179            |
| Non-cash Adjustment to Reconcile Profit before Tax to Net Cash Flows:<br>Depreciation of Property, Plant & Equipment                  | 216.140                   | 255.054            |
| Amortization of Leasehold Property  | 316,140<br>545            | 355,074<br>607     |
| Exchange Difference Adjustment  | (7,893)                   | 2,433              |
| Provision for Employee Benefit Liability  | 18,912                    | 16,610             |
| Provision for slow moving inventories   | 12,240                    | 24,835             |
| Other Operating Income  | (8,907)                   | (11,266)           |
| Finance Costs Finance Income  | 169,256                   | 158,281            |
| Loss on Sale of Property, Plant and Equipment   | (350)                     | (334)              |
| Operating Profit before Working Capital Changes   | <u>(51)</u><br>568,297    | (80)<br>806,339    |
|   | 300,237                   | 800,339            |
| Working Capital Adjustments:  |                           |                    |
| (Increase) / Decrease in Inventories  | (78,520)                  | (318,684)          |
| (Increase) / Decrease in Trade and Other Receivables and Prepayments Increase / (Decrease) in Trade and Other Payables                | (112,908)                 | (194,006)          |
| Cash Generated from Operations  | <u>152,289</u><br>529,158 | 109,515<br>403,164 |
| •   | 329,130                   | 403,104            |
| Employee Benefit Liability Costs Paid   | (11,983)                  | (10,545)           |
| Interest Paid   | (169,256)                 | (158,281)          |
| Net Cash Flow Generated from Operating Activities   | 347,919                   | 234,338            |
| Cash Flow from Investing Activities   |                           |                    |
| Acquisition of Property, Plant and Equipment  | (172,006)                 | (260,652)          |
| Proceeds of Sale of Property, Plant and Equipment   | 115                       | 88                 |
| Sundry Income   | 8,907                     | 11,266             |
| Finance Income  | 350                       | 334                |
| Loans & Advances Granted to Company Officers during the Period<br>Repayment of Loans & Advances by Company Officers during the Period | (1,277)                   | (358)              |
| Net Cash Flow Generated from/(Used in) Investing Activities   | 4,155                     | 3,340              |
| net cash flow deficiated from/(osed in) thresting Activities  | (159,756)                 | (245,982)          |
| Cash Flows from Financing Activities  |                           |                    |
| Proceeds from Interest Bearing Loans and Borrowings   | 2,130,000                 | 1,641,000          |
| Dividends Paid  | (180,354)                 | (240,365)          |
| Repayment of Bank Loans   | (2,263,083)               | (1,715,887)        |
| Net Cash Flow Generated from/(Used in) Financing Activities   | (313,437)                 | (315,252)          |
| Net Increase/(Decrease) in Cash and Cash Equivalents  | (125,274)                 | (326,896)          |
| Net Foreign Exchange Difference   | 7,893                     | (1,559)            |
| Cash and Cash Equivalent at the Beginning of the Period   | (390,981)                 | 257,763            |
| Cash and Cash Equivalent at the End of the Period   | (508,362)                 | (70,692)           |
|   |                           |                    |

<sup>\*</sup> The Above figures are subject to audit \* All figures in brackets indicate deductions

#### NOTES TO THE INTERIM FINANCIAL STATEMENTS



1 The interim financial statements have been prepared in accordance with Sri Lanka Accounting Standard - LKAS 34 Interim Financial Reporting. There are no changes to the Accounting Polices and methods of computation since the publication of Financial Statements for the year ended 31 March 2018.

SLFRS 15 Revenue from Contracts with Customers - The objective of this Standard is to establish the principles that an entity shall apply to report useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from a contract with a customer. Based on the assessment performed the management concluded that SLFRS 15 does not have a material impact on entity's financial statements.

2 The Company has commitments for acquisition of property, plant and equipment incidental to the ordinary course of business as at 30 September 2018 are as follows:

|   | 30 September 2018 | 31 March 2018 |
|---|-------------------|---------------|
|   | Rs.Mn             | Rs.Mn         |
| Contracted but not Provided                     | 366               | -             |
| Authorized by the Board, but not Contracted for | 567               | _             |
|   | 933               |               |

New production line is scheduled to be installed at an investment of approximately Rs.1,000 Mn to increase the capacity utilization.

- 3 The number of shares in issue of the Company as at 30 September 2018 is 950,086,080 (30 September 2017 950,086,080).
- 4 Percentage of Public holding as at 30 September 2018 was 43.42% & total No. of Shareholders who holds the Public Holding as at 30th September 2018 12,438. (30 September 2017,Percentage of Public holding was 43.54% & total No. of Shareholders who holds the Public Holding 12,492)
- 5 The float adjusted market capitalization as at 30th September 2018 Rs. 1,814,956,150. The Float adjusted market capitalization of the Company falls under Option 5 of Rule 7.13.1 (a) of the Listing Rules of the Colombo Stock Exchange and the Company has complied with the minimum public holding requirement applicable under the said option.
- 6 Subsequent to 30 September 2018, no circumstances have arisen which would require adjustment to or disclosure in the financial statements.
- 7 The Market value of Piramal Glass Ceylon PLC's Ordinary Shares

| During the quarter ended | 30 September 2018 | 30 September 2017 |
|--------------------------|-------------------|-------------------|
| Highest Price - Rs.      | 4.80              | 6.40              |
| Lowest Price - Rs.       | 4.20              | 6.10              |
| Closing Price - Rs.      | 4.40              | 6.30              |

8 The details of shares held by the Directors and their spouses as at 30 September 2018 are as follows:

|   | No of Shares | %     |
|---|--------------|-------|
| Dr. CTSB Perera                           | 50,000       | 0.005 |
| Mr. S K Tiwari                            | 1,214,166    | 0.128 |
| (Shares held jointly with Mrs S S Tiwari) |              |       |



## NOTES TO THE INTERIM FINANCIAL STATEMENTS

# 20 Major shareholders as at 30 September 2018

| NAME   | NO OF<br>SHARES | (%)     |
|--|-----------------|---------|
| 1 PIRAMAL GLASS PRIVATE LIMITED  | 536,331,880     | 56.45   |
| 2 EMPLOYEES PROVIDENT FUND   | 90,317,140      | 9.51    |
| 3 CITIBANK NEWYORK S/A NORGES BANK ACCOUNT 2                                       | 27,808,499      | 2.93    |
| 4 UNION ASSURANCE PLC/ACCOUNT NO. 05 (UNIT-LINKED LIFE INSURANCE FUND-EQUITY FUND) | 16,867,950      | 1.78    |
| 5 MR.G DANGAMPOLA AND MRS.N P DANGAMPOLA   | 10,289,155      | 1.08    |
| 6 MR M.J. FERNANDO   | 9,029,617       | 0.95    |
| 7 MR N. PERERA   | 8,350,000       | 0.88    |
| 8 SEYLAN BANK PLC/ PINNADUWAGE ARAVINDA DE SILVA                                   | 8,230,000       | 0.87    |
| 9 APPOSITE TRADING PVT LTD   | 6,959,677       | 0.73    |
| 10 CHEERFUL COMMERCIAL PRIVATE LIMITED   | 6,574,763       | 0.69    |
| 11 MR H.M. UDESHI  | 6,567,772       | 0.69    |
| 12 MR K.D. REDDY   | 6,418,737       | 0.68    |
| 13 BANGKOK GLASS INDUSTRY COMPANY LIMITED  | 6,280,000       | 0.66    |
| 14 MRS I.K. DE SILVA   | 5,400,000       | 0.57    |
| 15 UNION ASSURANCE PLC/NO-01A/C  | 5,103,984       | 0.54    |
| 16 ANVERALLY AND SONS (PVT) LTD A/C NO 01  | 5,003,216       | 0.53    |
| 17 DFCC BANK PLC A/C 1   | 5,000,000       | 0.53    |
| 18 MR M. CHANDRASIRI   | 5,000,000       | 0.53    |
| 19 MR A.J. TISSERA   | 4,520,000       | 0.48    |
| 20 MR E. JOSEPH & MR A.J. TISSERA  | 4,216,500       | 0.44    |
| SUB TOTAL  | 774,268,890     | 81.49   |
| OTHERS   | 175,817,190     | 18.51   |
| GRAND TOTAL  | 950,086,080     | 100.000 |

#### CORPORATE INFORMATION



Piramal Glass Ceylon PLC

**Company Registration number** 

PQ 190

The Board of Directors

Vijay Shah

Chairman

Dr. C.T.S.B Perera

R.M.S. Fernando

CEO / Executive Director

Sanjay Tiwari Samit Datta

**Audit Committee** 

Vijay Shah

Chairman

Dr. C.T.S.B Perera R.M.S. Fernando

**Remuneration Committee** 

Vijay Shah

Chairman

Dr. C.T.S.B Perera R.M.S. Fernando

**Related Party Transactions Review Committee** 

Vijay Shah

Chairman

Dr. C.T.S.B Perera R.M.S. Fernando

Senior Management Team

Sanjay Tiwari

Mukesh Kumar Agarwal

Reetesh Srivastava

Niloni Boteiu

A.K.M Fowzin

Palitha Priyanandana

Thushara Deshapriya Damitha Dasanayake

Sanjeewa Mahendra

CEO / Executive Director Vice President (Operations)

Vice President (Commercial)

Financial Controller

Head of Human Resources

Head of Supply Chain

Head of Domestic Marketing

Head of Export Marketing Head of Quality Assurance

Company Secretary

Mrs. Sagarika Jayasundera (Attorney-at-Law) 148, Maligawa Road, Borupana, Ratmalana Telephone: +94 117 800 200-4 Ext: 604

**Piramal** 

Bankers

Citi Bank, N.A Commercial Bank of Ceylon PLC

Standard Chartered Bank

People's Bank

ICICI Bank Limited

State Bank of India

Registrars

P.W. Corporate Secretarial (Pvt) Ltd No.3/17, Kynsey Road, Colombo 08

Telephone: +94 114 897 711-44

Legal Advisors

Messrs. F.J. & G. de Saram

216, De Saram Place, Colombo 10

Telephone: +94 114 718 200-4

Statutory Auditors

Messrs. Ernst & Young

Chartered Accountants

201, De Saram Place

P.O.Box 101, Colombo 10

**Internal Auditors** 

Messrs. KPMG

32 A, Sir Mohamed Macan Markar Mawatha

Colombo 03

Registered office

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